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IN THE UNITED STATES PATENT AND TRADEMARK OFFICE BEFORE THE TRADEMARK TRIAL AND APPEAL BOARD

Proceeding	92055519
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IN THE UNITED STATES PATENT AND TRADEMARK OFFICE BEFORE THE TRADEMARK TRIAL AND APPEAL BOARD

In the Matter of: Trademark Registration No. 3,949,746

For the Trademark: "TROPICAL (AND DESIGN)" (International Class 32)

Registered: April 26, 2011

ECUABEVERAGE CORPORATION,

Cancellation No. 92055519

Petitioner,

:

BALORU S.A.,

v.

•

Respondent.

;

<u>PETITIONER ECUABEVERAGE CORPORATION'S</u> <u>MOTION FOR SUMMARY JUDGMENT, PURSUANT TO FED.R.CIV.P. 56</u>

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Certificate of Service, dated June 4, 2012

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I. Petitioner Ecuabeverage Corporation's Motion for Summary Judgment

Petitioner Ecuabeverage Corporation ("Ecuabeverage") served its *Initial Disclosures*, pursuant to Fed.R.Civ.P. 26(a)(1), upon Respondent Baloru S.A. ("Baloru") on May 3, 2012, and now respectfully moves for the entry of summary judgment under Fed.R.Civ.P. 56 on the ground that there is no material issue of fact in dispute and that Ecuabeverge is entitled to judgment, as a matter of law, and *either*:

- (1) the cancellation of U.S. Trademark Registration No. 3,949,746, on the ground that Baloru lacks an exclusive right to use "TROPICAL" in connection with the marketing and sale of beverages, inasmuch as Baloru's "related company" in the United States, Brooklyn Bottling of Milton, New York, Inc. ("Brooklyn Bottling"), stated under oath that Ecuabeverage has the right to use "TROPICAL" in the commercialization of its competing beverage goods in the United States, and because Baloru as the successor-ininterest, by assignment, of the registered trademark "TROPICAL PURO SABOR NACIONAL" U.S. Trademark Registration No. 1,474,395, previously owned and litigated by Brooklyn Bottling against Ecuabeverage, and at the time of Brooklyn Bottling's ownership, Brooklyn Bottling's president declared that "Brooklyn Bottling is not claiming that Defendant [Ecuabeverage] cannot use the term 'tropical' to market its product."; or,
- (b) Baloru, in lieu of the cancellation of U.S. Trademark Registration No. 3,949,746, be required to amend U.S. Trademark Registration No. 3,949,746 to enter a disclaimer under 15 U.S.C. §1056 of the term "TROPICAL," apart from the mark, as shown, because Baloru can claim no exclusive right to "TROPICAL" as a trademark in

the marketing and sale of beverages in the United States.

II. Statement of Material Facts to Which No Genuine Dispute Exists

Ecuabeverage respectfully submits that no genuine dispute exists with respect to the following material facts in support of Ecuabeverage's *Motion for Summary Judgment*, which is based upon evidence acquired in litigation between Ecuabeverage and Baloru's "related company," Brooklyn Bottling of Milton, New York, Inc., or evidence otherwise available as a matter of public record:

Baloru Cannot Claim An Exclusive Right to "TROPICAL" for Beverage Goods

- 1. Baloru, S.A. is the owner of U.S. Trademark Registration No. 3,949,746, issued April 26, 2011, for the trademark "TROPICAL (AND DESIGN)" for goods recited as "SOFT DRINKS, SYRUPS FOR MAKING SOFT DRINKS, IN CLASS 32." (*Exhibit 1*)
- 2. Baloru is a manufacturer of concentrates used for making soft drinks that are sold in the United States, as explained by Panagiota Betty Tufariello, Esq., attorney for Brooklyn Bottling of Milton, New York, Inc., at a hearing conducted by the U.S. District Court for the Southern District of New York on March 5, 2012, in the civil action entitled *Brooklyn Bottling of Milton, New York, Inc. v. Ecuabeverage Corporation*, Civil Action No. 07-cv-08483 (AKH). (*Exhibit 2*: Transcript of Hearing Conducted on March 5, 2012, at Page 8, lines 8-12)
- 3. "Baloru SA is the manufacturer of the concentrates that are coming into the United States and used by Brooklyn Bottling for purposes of formulating soft drinks, a number of soft drunks, one of which is the soft drink that bears the mark 'Tropical Puro Sabor Nacional.'" (*Exhibit 2*: Transcript of Hearing Conducted on March 5, 2012, at Page

8, lines 8-12)

- 4. "Baloru SA manufactures the concentrates. Royal Signature makes the arrangements for the purchasing of the concentrates by US distributors and imports those concentrates into the United States, and then Royal Signature in turn sells them or provides them to its distributors, one of which is Brooklyn Bottling." (*Exhibit 2*: Transcript of Hearing Conducted on March 5, 2012, at Page 8, lines 17-22)
- 5. Brooklyn Bottling acts as a distributor of soft drinks and other beverages in the eastern portion of the United States for Baloru by distributing in the United States soft drinks made from concentrate, or syrup, supplied by Baloru for making the soft drinks that are distributed by Brooklyn Bottling. (*Exhibit 2*: Transcript of Hearing Conducted on March 5, 2012, at Page 8, line 17 Page 9, line 2)
- 6. Brooklyn Bottling is a "related company" of Baloru, §5 of the Trademark Act, 15 U.S.C. §1055, and Brooklyn Bottling's use of the trademark of Trademark Registration No. 3,949,746, issued April 26, 2011, inures to the benefit of Baloru. (*Exhibit 2*: Transcript of Hearing Conducted on March 5, 2012, at Page 8, lines 8-12; Page 8, line 17 Page 9, line 2)
- 7. In the civil litigation of <u>Brooklyn Bottling of Milton, New York, Inc. v. Ecuabeverage Corporation</u>, Civil Action No. 07-cv-08483 (AKH), Brooklyn Bottling has alleged that Baloru possesses a "family of marks" based upon the term "TROPICAL" for the relevant goods marketed in the United States by both Ecuabeverage and Baloru's "related company," Brooklyn Bottling. (*Exhibit 3*)

8. On August 23, 2011, Brooklyn Bottling of Milton, New York, Inc. wrote to the Court in the civil litigation of *Brooklyn Bottling of Milton, New York, Inc. v. Ecuabeverage Corporation*, Civil Action No. 07-cv-08483 (AKH), that:

"Baloru acquired [U.S. Trademark Registration No. 1,474,395 for the mark 'TROPICAL PURO SABOR NACIONAL'] for the purpose of consolidating its rights to its international family of TROPICAL trademarks, which are used world wide, in connection with soft drinks, and flavored syrups for the preparation and manufacturing of soft drinks, directed to the Ecuadorian community all over the world. Such family of TROPICAL trademarks includes but is not limited to [U.S. Trademark Registration No. 3,949,746 for the color design mark TROPICAL]."

Exhibit 3.

- 9. Brooklyn Bottling of Milton, New York, Inc. informed the Court in the civil litigation of *Brooklyn Bottling of Milton, New York, Inc. v. Ecuabeverage Corporation*, Civil Action No. 07-cv-08483 (AKH), that U.S. Trademark Registration No. 1,474,395 for the mark "TROPICAL PURO SABOR NACIONAL" and U.S. Trademark Registration No. 3,949,746 for the mark "TROPICAL (AND DESIGN)" are both part of Baloru's alleged "international family of TROPICAL trademarks." (*Exhibit 3*)
- 10. Brooklyn Bottling of Milton, New York, Inc. sued Ecuabeverage in the U.S. District Court for the Southern District of New York claiming that Ecuabeverage infringed the registered trademark "TROPICAL PURO SABOR NACIONAL," U.S. Trademark Registration No. 1,474,395. (*Exhibit 4*)
- 11. Eric Miller, president of Brooklyn Bottling of Milton, New York, Inc., filed an "Affidavit" on December 22, 2009, in the civil action of <u>Brooklyn Bottling of Milton</u>, <u>New York, Inc. v. Ecuabeverage Corporation</u>, Civil Action No. 07-cv-08483 (AKH), in which Eric Miller testified (at ¶ 8) that: "Brooklyn Bottling is not claiming that Defend-

ant [Ecuabeverage] cannot use the term 'tropical' to market its product." (Exhibit 5)

- 12. On December 22, 2009, when Brooklyn Bottling's president, Eric Miller, filed his Affidavit, through counsel, affirming that "Brooklyn Bottling is not claiming that Defendant [Ecuabeverage] cannot use the term 'tropical' to market its product," Brooklyn Bottling was the exclusive owner of registered trademark "TROPICAL PURO SABOR NACIONAL" of U.S. Trademark Registration No. 1,474,395. (*Exhibit 6*)
- 13. Baloru S.A. acquired ownership of the registered trademark "TROPICAL PURO SABOR NACIONAL," U.S. Trademark Registration No. 1,474,395, by assignment from Brooklyn Bottling giving Baloru S.A. "all right, title, and interest" in and to the registered trademark "TROPICAL PURO SABOR NACIONAL," which assignment was recorded in the U.S. Patent and Trademark Office on May 27, 2011, making Baloru a successor-in-interest to the rights previously owned by Brooklyn Botting. (*Exhibit 7*)

III. Argument

A. Standard for Granting Summary Judgment

Fed.R.Civ.P. 56(c) provides that summary judgment "shall be rendered forthwith if the pleadings, depositions, answers to interrogatories, and admissions on file, together with the affidavits, if any, show that there is no genuine issue as to any material fact and that the moving party is entitled to a judgment as a matter of law." *Celotex Corp. v. Catrett*, 477 U.S. 317, 322 (1986). The party seeking summary judgment "bears the initial responsibility of informing the district court of the basis for its motion," and identifying which materials "it believes demonstrates the absence of a genuine issue of material fact." *Celotex Corp. v. Catrett*, *supra*, 477 U.S. at 323, 106 S.Ct. at 323. Once a motion

for summary judgment is properly made, the burden shifts to the nonmoving party, which "must set forth specific facts showing that there is a genuine issue for trial." <u>Anderson v. Liberty Lobby, Inc.</u>, 477 U.S. 242, 250 (1986). The mere existence of some alleged factual dispute between the parties will not defeat an otherwise properly supported motion for summary judgment. <u>Anderson v. Liberty Lobby, Inc.</u>, supra, 477 U.S. at 247.

B. Because Baloru Cannot Claim An Exclusive Right to the Term "TROPICAL,"

U.S. Trademark Registration No. 3,949,746 for "TROPICAL (AND DESIGN)"

Should Be Cancelled for Failure to Include a Disclaimer of "TROPICAL"

Cancellation is appropriate where an unregistrable component of a composite mark has not been disclaimed. *See*, *Kellogg Co. Pack'Em Enterprises Inc.*, 14 USPQ2d 1545, 1549 (T.T.A.B. 1990). Brooklyn Bottling of Milton, New York, Inc. is a distributor of beverage goods in the eastern portion of the U.S. made from concentrate supplied by Baloru with usages by Brooklyn Bottling of Baloru's "family of TROPICAL trademarks" inuring to the benefit of Baloru, as Brooklyn Bottling is a "related" company of Baloru as defined by 15 U.S.C. §1055. (*Statement of Material Facts Nos. 2-6*) U.S. Trademark Registration No. 1,474,395 for the trademark "TROPICAL PURO SABOR NACIONAL" and U.S. Trademark Registration No. 3,949,746 for the mark "TROPICAL (AND DESIGN)" are both part of Baloru's alleged "family of TROPICAL trademarks." (*Statement of Material Facts Nos. 8 and 9*)

Brooklyn Bottling brought a civil action against Ecuabeverage alleging trademark infringement of the "TROPICAL PURO SABOR NACIONAL" registered trademark and, as is the case with the "TROPICAL (AND DESIGN)" mark of Trademark Registration No. 3,949,746 which Ecuabeverage has petitioned to cancel, the "TROPICAL PURO

SABOR NACIONAL" trademark is a part of Baloru's alleged "family of TROPICAL trademarks." (*Statement of Material Facts Nos. 7-10*) During the civil action, and at a point in time when Brooklyn Bottling exclusively owned all right to the "TROPICAL PURO SABOR NACIONAL" trademark, Brooklyn Bottling's president, Eric Miller, testified in a sworn Affidavit that "Brooklyn Bottling is not claiming that Defendant [Ecuabeverage] cannot use the term 'tropical' to market its product." (*Statement of Material Facts No. 11*)

Ecuabeverage, which is most certainly <u>not</u> a "related" company of Baloru, <u>has</u> been acknowledged by Baloru's "related" company and predecessor-in-interest, Brooklyn Bottling, of the registered trademark, "TROPICAL PURO SABOR NACIONAL," to have the right to "use the term 'tropical' to market its product." At the time Brooklyn Bottling's president, Eric Miller, stated in an "Affidavit" filed in federal district court, Brooklyn Bottling was the exclusive owner of the "TROPICAL PURO SABOR NACIONAL" registered trademark. (*Statement of Material Facts Nos. 11 and 12*)

On or about May 27, 2011, Baloru S.A. acquired an assignment from Brooklyn Bottling giving Baloru "all right, title, and interest" in and to the registered trademark "TROPICAL PURO SABOR NACIONAL." (*Statement of Material Facts No. 13*) As the assignee of the "TROPICAL PURO SABOR NACIONAL" registered trademark, Baloru "stands in the shoes" of the assignor and acquires the same rights as the assignor possessed and is chargeable with the knowledge, duties and liabilities possessed by its assignor. *Hyosung America, Inc. v. Sumagh Textile Co., Ltd.*, 934 F. Supp. 570, 574-576 (S.D.N.Y. 1996) (noting that "the knowledge of an assignor must be attributed to its

assignee"), aff'd in part, rev'd in part on other grounds, 137 F.3d 75 (2d Cir. 1998).

Balour therefore legally acquired all rights, title and interest in, and to, the "TROPICAL PURO SABOR NACIONAL" registered trademark with the liability that its assignor and "related company," Brooklyn Bottling, assured Ecuabeverage that Ecuabeverage could use the term "tropical" to market its competing goods. (Statement of Material Facts Nos. 11-13) This "assurance" to Ecuabeverage is now legally binding against Baloru. Simply put, because Ecuabeverage has been acknowledged to have to right to use "tropical" in connection with the marketing of its competing beverage goods, Baloru, by logical extension, cannot claim exclusivity to use of "tropical" as an indicia of the source of its goods, as marketed in the U.S. by its distributor, Brooklyn Bottling.

Where a trademark owner can claim no exclusivity to a component of a composite trademark, that component is unregistrable and must properly be disclaimed. See, In re Slokevage, 441 F.3d 957, 962, 78 USPQ2d 1395, 1399 (Fed. Cir. 2006) ("The disclaimer requirement 'provides the benefits of the Lanham Act to applicants for composite marks with unregistrable components' and, at the same time, 'prevents an applicant from claiming exclusive rights to disclaimed portions apart from composite marks.""), citing Dena Corp. v. Belvedere International Inc., 950 F.2d 1555, 1560, 21 USPQ2d 1047, 1051 (Fed. Cir. 1991) ("A disclaimer shows that the applicant enjoys no exclusive rights to the disclaimed symbols apart from the composite mark."); United States Steel Corporation v. Vasco Metals Corporation, 394 F.2d 1009, 1012, 157 USPQ 627, 629 (C.C.P.A. 1968), citing In re Hercules Fasteners, Inc., 203 F.2d 753, 757, 97 USPQ 355, 357 (C.C.P.A. 1953) ("The purpose of a disclaimer is to show that the applicant is not making claim to

the exclusive appropriation of such matter except in the precise relation and association in which it appeared in the drawing and description.").

Brooklyn Bottling's president, having affirmed in a sworn affidavit filed with the federal district court in litigation attesting to Ecuabeverage's right to use "tropical" in the marketing of its competing beverage goods, and Baloru having obtained an assignment from Brooklyn Bottling which affirms Ecuabeverage's legal right to use "tropical" for its competing goods, which knowledge Baloru is legally and conclusively presumed to possess, Baloru cannot claim any exclusivity to the term "tropical" and a disclaimer of this term is therefore legally mandated and should have been required as a prerequisite for registration of the "TROPICAL (AND DESIGN)" trademark of U.S. Trademark Registration No. 3,949,746. Inasmuch as Baloru's trademark registration was issued without the legally appropriate and required disclaimer, cancellation of Trademark Registration No. 3,949,746 is legally mandated or, in the alternative, a requirement should be imposed by the Board demanding that Baloru amend U.S. Trademark Registration No. 3,949,746, by a date certain, to now enter a disclaimer of "TROPICAL" as a condition for retaining its registration for its "TROPICAL (AND DESIGN)" mark.

IV. Conclusion

Accordingly, Respondent Baloru, S.A., can claim no exclusive right to the term "tropical" in connection with the marketing of beverage goods in the United States and, because Baloru, S.A.'s registered trademark for "TROPICAL (AND DESIGN)," U.S. Trademark Registration No. 3,949,746, fails to include a disclaimer of the term "tropical" apart from the mark, as shown, the summary judgment motion brought by Petitioner

Ecuabeverage Corporation should be granted and either: (1) U.S. Trademark Registration No. 3,949,746 should be cancelled for failure to disclaim "TROPICAL"; or (2) Baloru, S.A. should be required to amend U.S. Trademark Registration No. 3,949,746 by a date certain to include a disclaimer of "TROPICAL" as a condition for maintaining its trademark registration.

Respectfully submitted

ECUABEVERAGE CORPORATION

Dated: June 4, 2012

Huntington, New York

Edwin D. Schindler Attorney for Petitioner

Reg. No. 31,459

EXHIBIT 1

Anited States of America Mariton States Patent and Arahemark Office United States Patent and Trademark Office



Reg. No. 3,949,746

BALORU S.A. (ECUADOR SOCIEDAD ANONIMA (SA))

Registered Apr. 26, 2011 GUAYAQUIL, ECUADOR

KM. 16 1/2, VIA DAULE

Int. Cl.: 32

FOR: SOFT DRINKS; SYRUPS FOR MAKING SOFT DRINKS, IN CLASS 32 (U.S. CLS. 45,

46 AND 48).

TRADEMARK

OWNER OF ECUADOR REG. NO. 183-66, DATED 4-19-1966, RENEWED AS REG. NO. 2446,

DATED 3-20-2009, EXPIRES 5-13-2020.

PRINCIPAL REGISTER

THE COLOR(S) BLACK, YELLOW AND RED IS/ARE CLAIMED AS A FEATURE OF THE

MARK.

THE MARK CONSISTS OF THE WORD "TROPICAL" IN BLACK INSIDE A YELLOW OVAL

WITH A RED BORDER.

SER. NO. 77-805,079, FILED 8-14-2009.

JAY BESCH, EXAMINING ATTORNEY



Director of the United States Patent and Trademark Office

EXHIBIT 2

C35ebroc	
UNITED STATES DISTRICT COURT SOUTHERN DISTRICT OF NEW YORK	
x	
BROOKLYN BOTTLING OF MILTON,	
NEW YORK, INC.,	
Plaintiff,	
v.	07 CV 8483(A
ECUABEVERAGE, CORP.,	
Defendant.	
x	
	March 5, 201
Before:	
HON. ALVIN K. HE	LLERSTEIN.
	,
	District Jud
ADDEADANG	TI C
APPEARANC	FD
LAW OFFICES OF P.B. TUFARIELLO, PC	
Attorneys for Plaintiff	
BY: PANAGIOTA BETTY TUFARIELLO	
EDUTN D. GOUTNDIED	
EDWIN D. SCHINDLER	
Attorney for Defendant	
בטווהחבטא טומבטוקה סב	DOPTEDS D C

SOUTHERN DISTRICT REPORTERS, P.C. (212) 805-0300

(In open court)

THE DEPUTY CLERK: Appearing for the plaintiff today, your Honor, is Betty Tufariello. Representing the defendant, Mr. Edwin Schindler.

Please be seated, counsel.

THE COURT: I think the first thing I'd like to do, Ms. Tufariello, is for you to explain the assignments.

What we have here is a case that was begun in 2007. As I recall, all discovery was completed in April of 2010. So these are now motions made after discovery.

No trial date has yet been set. Nothing has happened, as far as I understand, in the case for about a year. And we have two motions before me, one by the defendant to dismiss for lack of prosecution and for sanctions, and one by the plaintiff to add an allegedly indispensable party, the present owner, I guess, of the trademark.

The trademark number 1,474,395 issued by the United States Patent and Trademark Office for a first use April 19, 1966 in commerce is Tropical Puro Sabor Nacional, the words tropical having been disclaimed as a trademark in itself.

Also, there is a disclaimer to the use of Puro Sabor by itself. Puro sabor is Spanish for pure flavor. And Nacional can't be a trademark either. So each element of this trademark is disclaimed in its own right. And you have the trademark for the entire phrase in English translated as tropical true SOUTHERN DISTRICT REPORTERS, P.C.

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national flavor.

The trademark was issued to Banco del Pacifico, SA, a corporation incorporated in Ecuador.

I am not clear, I have to say, on the various assignments, one to a company named Royal and now to a company named Baloru. And I'll ask Ms. Tufariello to clear that up.

 $\operatorname{MS.}$ TUFARIELLO: Thank you, your Honor. And good afternoon.

THE COURT: Good afternoon.

MS. TUFARIELLO: Indeed, when you look at the way this trademark has gone back and forth, it is confusing.

THE COURT: Answer my question, please. Explain the assignments. Who is the assignee? Who is the assignor? What's the situation?

MS. TUFARIELLO: Today at this moment presently, the assignor is Brooklyn Bottling. The assignee is Baloru SA.

THE COURT: B-A-L-O-R?

MS. TUFARIELLO: U, space --

THE COURT: A corporation incorporated in Ecuador?

MS. TUFARIELLO: Yes, your Honor.

THE COURT: With any presence in New York?

MS. TUFARIELLO: Not currently, your Honor.

THE COURT: Okay. And when was that assignment made?
MS. TUFARIELLO: The assignment, as is indicated in my

25 papers, I believe, was in May of 2011.

SOUTHERN DISTRICT REPORTERS, P.C. (212) 805-0300

1 THE COURT: Now, previously there had been another 2 assignment, a company with the name Royal. Tell me about that. MS. TUFARIELLO: Previously to that, actually, there 3 4 was an assignment from Royal to Brooklyn Bottling, not from 5 Tuba Royal. When these proceedings were brought to this Court 6 initially, the trademark belonged to Royal Signature. 7 THE COURT: The Royal Signature was a company? 8 MS. TUFARIELLO: It is a company --9 THE COURT: Corporation? 10 MS. TUFARIELLO: Yes. 11 THE COURT: Incorporated where? 12 MS. TUFARIELLO: It's in Panama. 13 THE COURT: Panamanian company? 14 MS. TUFARIELLO: Yes, your Honor. 15 THE COURT: And any presence in New York? 16 MS. TUFARIELLO: We have an agent and, in fact, 17 Mr. Carlos Arias, who is here with me today, is the agent and 18 representative of Royal Signature in the United States. THE COURT: And Royal Signature assigned the trademark 19 20 to Brooklyn Bottling? MS. TUFARIELLO: Yes, your Honor. But that assignment 21 22 was contingent on certain things happening. And that is, too, 23 in fact, of record in this court, by virtue of one of the exhibits that was put by Mr. Schindler, my adversary, in reply. 24 25 THE COURT: Let me find the reply. All I have is a SOUTHERN DISTRICT REPORTERS, P.C.

1 brief.

 MS. TUFARIELLO: Actually, your Honor, it is document 130-3 on the court docket.

THE COURT: Security interest?

MS. TUFARIELLO: Yes, your Honor. It's not really a security interest. It was an assignment, and it was contingent on certain events happening.

 $\,$ THE COURT: So then how is Brooklyn Bottling a real party in interest?

 $\operatorname{MS.}$ TUFARIELLO: They had an assignment, and the understanding was --

THE COURT: But it's contingent. Contingent means subject to conditions precedent.

MS. TUFARIELLO: It was an outright assignment, except that in exchange for that assignment, certain things had to happen. Consideration had to be paid, had to be made for that assignment.

When the assignment was actually filed showing the transfer of the trademark from Royal Signature to Brooklyn Bottling, part of the consideration had been fulfilled, but part of it was still in the process. But the assignment was filed so that Brooklyn Bottling could be given the opportunity to continue with the prosecution of this case.

Subsequently, after I was retained and I reviewed the documents, we came to recognize that the second item in the SOUTHERN DISTRICT REPORTERS, P.C.

consideration, which was the security of \$2 million, if the Court takes a moment to look at that assignment, which is 130-3 on the court record --

THE COURT: Is it part of the record?
THE LAW CLERK: It's in the declaration.

(Pause)

THE COURT: Is it Exhibit 3 to Mr. Schindler's affirmation?

MS. TUFARIELLO: I believe so, your Honor. I believe so. And if I may direct the Court's attention to the first page of the assignment, which is identified on the court docket as page three of seven, paragraph D --

THE COURT: I have page one of seven, page two of seven, I have page three of seven, all right.

MS. TUFARIELLO: Yes, your Honor.

So if I may direct your attention, your Honor, to paragraph D, it says notwithstanding anything to the contrary, the amount of the collateral secured by this agreement will be \$2 million. And if the Court takes the time to read the rest of this assignment, this agreement, the Court will see that in addition -- that in exchange for this assignment, a collateral -- a lien would be put on Brooklyn Bottling's assets of \$2 million. That lien was never -- it never occurred. It never happened.

THE COURT: So does this mean that \$2 million was SOUTHERN DISTRICT REPORTERS, P.C. (212) 805-0300

C35ebroc 1 advanced by Royal to Brooklyn? 2 MS. TUFARIELLO: No. The other way around. Brooklyn 3 Bottling was supposed to permit Royal Signature to take a security on \$2 million worth of assets of Brooklyn Bottling. 5 THE COURT: In exchange for what? 6 MS. TUFARIELLO: In exchange for the assignment. 7 THE COURT: I see. Okay. So in effect, the trademark 8 was assigned to Brooklyn Bottling for use in its business, and 9 a lien of \$2 million secured the obligation of Brooklyn 10 eventually to pay the money back? 11 MS. TUFARIELLO: Yes, your Honor. 12 THE COURT: Is there a note? 13 MS. TUFARIELLO: Other than the -- no, there was never 14 a note. 15 THE COURT: Was there some kind of promise that 16 regulated how and when the \$2 million would be paid? 17 MS. TUFARIELLO: There was an understanding, but the 18 details of that understanding I'm not privy to. THE COURT: All right. I understand. This is a 19 20 five-year agreement? MS. TUFARIELLO: Yes, your Honor. 21 22 THE COURT: It was made in January of 2008? 23 MS. TUFARIELLO: Yes, your Honor. THE COURT: So how would there be another assignment 24 25 to --

SOUTHERN DISTRICT REPORTERS, P.C. (212) 805-0300

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MS. TUFARIELLO: Well, upon the breakdown of consideration, there was a discussion as to the return of the trademark to Royal Signature. Royal Signature in turn had an understanding -- if I may, your Honor, before I discuss how the transfer occurred from Brooklyn Bottling to Baloru, I feel obligated to share certain basic background facts that are necessary to understand as to what happened.

Baloru SA is the manufacturer of the concentrates that are coming into the United States and used by Brooklyn Bottling for purposes of formulating soft drinks, a number of soft drinks, one of which is the soft drink that bears the mark Tropical Puro Sabor Nacional.

Now, Baloru has an agreement with Royal Signature. Royal Signature is acting as the importer of the concentrates from Baloru through Panama into the United States. And I'm not sure if that's exactly the route, but the relationship is exactly that. Baloru SA manufactures the concentrates. Royal Signature makes the arrangements for the purchasing of the concentrates by US distributors and imports those concentrates into the United States, and then Royal Signature in turn sells them or provides them to its distributors, one of which is Brooklyn Bottling.

Currently we have one distributor in the east all the way up the Mississippi, and we're currently negotiating a second distributorship with a distributor west of the SOUTHERN DISTRICT REPORTERS, P.C.

Mississippi, and I believe that distributorship is already in place.

So Royal Signature is basically the party that goes between the manufacturer and ultimately the bottler and the distributor in the United States. For whatever reason, a long time ago in the wisdom of the parties, of the officers of these two companies, Baloru and Royal Signature, Baloru at that time had decided to turn over the trademark to Royal Signature. The underlying business reasons, I don't know, and I'm still in the process of investigating, but they made that decision. So for all intents and purposes, since the very beginning the mark Tropical Puro Sabor Nacional was moved from Baloru SA to Royal Signature. And Royal Signature, in turn, had the right to sublicense out the trademark to its distributors in the United States.

THE COURT: And none of these parties is mentioned in the principal register. So how does the owner, which is a bank in Ecuador, how does it assign its interest to someone who has standing to sue in this --

MS. TUFARIELLO: No, your Honor, on the contrary. If you're looking strictly at the front of the trademark office site, indeed, it looks like Banco Pacifico was the original owner. However, if you click to the assignment status -- and now I'm going purely from memory -- when you first go to the trademark website, along the top there is a series of buttons, SOUTHERN DISTRICT REPORTERS, P.C.

 a sequence of buttons. One is called test. The other one's called tar. The other one is called TDR, which is basically trademark document retrieval. And then there's a little section that talks about assignments, and it says assignment history or something along those lines.

If, your Honor, if the Court were to click on that button, it would bring you to a new site where it actually shows all the assignments. What happened was Baloru SA actually purchased the trademark, Tropical Puro Sabor Nacional from Banco Pacifico. That's how Baloru came to be the owner of the trademark, who in turn as an assignor assigned it to Royal Signature. And then Royal Signature gave it to Brooklyn Bottling. And ultimately, when this consideration fell through, Brooklyn Bottling turned it back to its original owner, Baloru SA.

THE COURT: Well, this may be beautiful and true, but none of it is alleged. Pleadings are supposed to show the entitlement of the trademark owner to own and enforce the copyright -- the trademark, sorry. This is not set out.

MS. TUFARIELLO: I understand, your Honor.

THE COURT: And what you tell me, and you may be the first competent expositor of this information after we have had five years of litigation. All of it should have been set out.

MS. TUFARIELLO: I'm sorry, your Honor?

THE COURT: All of this should have been set out, and SOUTHERN DISTRICT REPORTERS, P.C.

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all of this would have made unnecessary several motions that I ruled on. And even now it doesn't set anything out. All you're telling me is a process in motion but without any strong indication that anyone has a trademark in the United States.

MS. TUFARIELLO: Oh, yes, your Honor, we do have a trademark, because -- and that's part of the problem. Unfortunately, as secondary counsel, I'm bound by whatever is in the pleadings and by whatever discovery has already been done. And in an effort to --

THE COURT: You're telling me a different case than the one that started here.

MS. TUFARIELLO: I understand, your Honor. And I'm doing the best I can under the circumstances. And I hope the Court can appreciate my position and the position of both my clients, both Brooklyn Bottling as well as Royal Signature, as well as Baloru SA.

THE COURT: So what you're telling me should have happened is that there was a chain that was set out from the bank in Ecuador to Baloru, to Royal to Brooklyn Bottling and back along the same path?

MS. TUFARIELLO: To Baloru.

THE COURT: So Baloru, in effect, should have moved in this court to at least intervene or be substituted for Brooklyn Bottling, severed to a great number of challenges by Ecuabeverages, who's been litigating now under a different set SOUTHERN DISTRICT REPORTERS, P.C.

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of years for five years, and you're in effect starting a new lawsuit. Doesn't make sense.

MS. TUFARIELLO: Well, your Honor, one of the things that the Court indicated in response to my letter to bring this motion back in August was bring your motion so long as you're ready to go to trial. I don't need a lot of discovery. I'm prepared --

THE COURT: You're not going to get any. You're not going to get any. The case is finished in April 2010. And you're describing a different case from the one that's been pleaded. The point you're making in the motion is that I should not grant the defendants' motion because you called upon them to settle and they didn't want to settle. But that's not their obligation. They don't have to settle if they don't want to.

 $\,$ MS. TUFARIELLO: Actually, we have begun settlement discussions and we've come a long way, your Honor. At this point we have --

THE COURT: I'm really not interested in that. I'm not interested in the settlement discussions. I'm interested in where the case stands now. I do understand what you've told me. Thank you, because it makes sense for the first time.

All right. With that, let me pass on your motion. I will not grant your motion to include Baloru as an indispensable party. If Baloru wants to take possession of its SOUTHERN DISTRICT REPORTERS, P.C.

rights, it has a right to intervene -- it could have had a right to intervene at an earlier time. But it chose not to intervene. You're suing the party that has no presence here. You want to sue a party that has no presence here because you believe that its presence is indispensable to litigation. You admit that you can't carry on the litigation without it, and it's obvious that you can't.

So I will deny the motion because we're not going to start again at this point in time and waste all the years that we've wasted. The motion is denied.

MS. TUFARIELLO: Thank you, your Honor.

THE COURT: Now, Mr. Schindler, your turn.

MR. SCHINDLER: Thank you, your Honor.

As an initial matter, I'd like to address the question of the assignment. The initial assignment in this case, presumably was from Royal Signature to Brooklyn Bottling, but according to the security interest from Royal Signature to Brooklyn Bottling says that the duration of the assignment of the trademark from the secured party, which is Royal Signature, to Brooklyn Bottling is five years from the date hereof. And it could end sooner, depending upon if there's a termination of the security interest for any reason.

The assignment with the reversion of the interest is not an assignment. It does not convey all the substantial rights. And, in fact, my understanding is Royal Signature SOUTHERN DISTRICT REPORTERS, P.C.

might still be the owner and Brooklyn Bottling never acquired rights to the $\ensuremath{\text{--}}$

THE COURT: That's one of the reasons I denied the motion, because it's uncertain what the situation is. And you would be involved in discovery proceedings, you would ask for such, and we would have to open up the case again that's been closed since April of 2010. I decline to do that.

MR. SCHINDLER: Concerning the lack of prosecution, there has been no prosecution in this case for well over a year. In addition, if, according to the Second Circuit and the law of the case in this court, only the registered owner of the trademark can prosecute trademark -- a federal infringement claim under 15, 1114(1) section --

THE COURT: Title 15, what's the section number?

MR. SCHINDLER: 1114(1). The Second Circuit has held that only the registered owner, only the registrant has standing to bring that claim. And I think two or three claims of the amended complaint are dependent upon being a registered owner of that trademark. Otherwise, the Second Circuit held those claims must be dismissed for lack of standing.

This Court has held that also in this case back in October 3rd -- excuse me, March 3, 2007, when an initial motion to dismiss was brought, that Brooklyn Bottling did not own the registration that brought the federal trademark infringement claim on. This Court granted that motion. There was a quick SOUTHERN DISTRICT REPORTERS, P.C.

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assignment done for purposes strictly of the lawsuit, which is arguably an improper assignment.

THE COURT: Let's not get involved in --

MR. SCHINDLER: Okay.

THE COURT: Your point, Mr. Schindler, is that nothing has been done in this lawsuit since the discovery has closed, but that's true of your client as well. You also have not done anything in the lawsuit. You have counterclaims for relief to cancel the trademark. You have not done anything in the lawsuit either. Your motion directed to the plaintiff could just as well be made by the plaintiff against you.

MR. SCHINDLER: That's true, your Honor. We're willing to --

THE COURT: Nobody's done anything in this case. MR. SCHINDLER: There's another issue, your Honor. THE COURT: You know what, this is what I think I need to do: I think I should dismiss this lawsuit and the counterclaims without prejudice and without costs and forget about my own desire to levy sanctions on both of you for

basically wasting my time for five years. This is a different case now than it was. different from both points of view. Both sides have been remiss in not carrying this fight the way they wanted to and the way they said they would, and there's absolutely no need to

continue this lawsuit at this point in time, because the whole SOUTHERN DISTRICT REPORTERS, P.C.

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1 basis for this lawsuit is uncertain.

I might add, how this trademark could be used in any offensive way is beyond me. It's entirely descriptive. Every single word is disclaimed in its own sense, and putting it together doesn't say anything more than the parts do.

But that's not something I adjudicate now. This is an uncertain trademark with uncertain ownership and uncertain alleged infringements, and there's no basis for it at this point in time. So the motion to dismiss for lack of prosecution is granted. It's going to apply to both the claims and the counterclaims.

I deny the motion for sanctions. I think there's blame to go around, including on me for not pushing you harder, and, therefore, the claims are dismissed.

So the motion for joining the required party, as Rule 19 puts it, rather than indispensable party, is denied.

The motion to dismiss is granted.

Thank you very much.

MS. TUFARIELLO: And, your Honor, just to be clear, I understand it is being dismissed without prejudice?

THE COURT: That's correct.

MS. TUFARIELLO: Thank you, your Honor.

THE COURT: You can bring it again.

MS. TUFARIELLO: Thank you.

THE COURT: But don't ask me to be the judge.

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C35ebroc MS. TUFARIELLO: Thank you, your Honor. MR. SCHINDLER: Thank you, your Honor. THE COURT: And I suspect that if you bring it again, it won't hang around for very long because it doesn't seem to me that there's an enforceable trademark here. Thank you. (Adjourned)

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EXHIBIT 3

Document 1/25/RIFile 08/24/11 Page 1 of 6

> DOCUMENT ELECTRONICALLY FILED DOC #:

USDC SDNY

INTELLECT

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SPECIALIZING IN PATENTS, TRADEMARKS, YRIGHTS, AND ALL MATTERS RELATED

August 23, 2011 Preced
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VIA FACSIMILE 212 805 7942

Hon, Alvin K. Hellerstein United States District Judge Daniel Patrick Moynihan U.S. Courthouse 500 Pearl Street New York, NY 10007

Re:

BROOKLYN BOTTLING OF MILTON,

21cthan NEW YORK, INC. v. ECUABEVERAGE CORP.

CASE No: 07-CV-8483(AKH) Southern District of New York

Our File No.: 7364-1

Your Honor:

We are new counsel for Plaintiff Brooklyn Bottling of Milton, New York, Inc. (herein after "Brooklyn Bottling"), in the matter referenced herein above.

For the reasons set forth below, we respectfully request a Pre-Motion Conference in connection with securing your Honor's permission to move the Court, pursuant to Fed. Civ. P. Rules 15(a) and 19 for an Order of Joinder of non-Party BALORU S.A., a sociedad anonima (sa) of ECUADOR, having a principal place of business at Km. 16 1/2, Via Daule, Guayaquil, Ecuador (hereinafter "Baloru") and doing business in the State of New York, as an additional Plaintiff in the case.

We recognize that Rule 2A of your Honor's Individual Motion Practice Rules specifically states that "pre-motion conferences, or permission to file motions, are not required." However, we believe our present request constitutes an exception to Rule 2A, in view of the fact that Rule 2D of your Honor's Individual Motion Practice Rules clearly states that "motions shall not modify or delay . . . pre-trial or trial schedules and proceedings" and the Court's April 8, 2011 Order (Doc. No. 124) approved our substitution in, as new counsel, contingent on the understanding that there will be "no slowing to progress of the case."

INTELLECTULAW
THE LAW OFFICES OF P.B. TUFARIELLO, P.C.

Hon. Alvin K. Hellerstein U.S.D.J. - S.D.N.Y. August 23, 2011 Page 2

On May 27, 2011, Brooklyn Bottling sold, assigned and transferred to Baloru, all right, title, and interest in and to the Mark at issue in this case, i.e. TROPICAL PURO SABOR NACIONAL, together with the goodwill of the business symbolized by the Mark and its corresponding U.S. Registration. No. 1,474,395.

Baloru acquired this trademark registration for the purpose of consolidating its rights to its international family of TROPICAL trademarks, which are used world wide, in connection with soft drinks, and flavored syrups for the preparation and manufacturing of soft drinks, directed to the Ecuadorian community all over the world. Such family of TROPICAL trademarks includes but is not limited to the following U.S. Trademark Applications and Registrations:

- U.S. Trademark Registration 3,946,678 for the color design mark TROPICAL BALORU (a drawing specimen of the mark is annexed hereto as Exhibit 1);
- U.S. Trademark Registration 3,949,746 for the color design mark TROPICAL (a drawing specimen of the mark is annexed hereto as Exhibit 2);:
- U.S. Trademark Application Serial No: 85/336,274 for the design mark TROPICAL (a drawing specimen of the mark is annexed hereto as Exhibit 8);
- U.S. Trademark Application Serial No: 85/322,593 for the mark ORO TROPICAL;
- U.S. Trademark Application Serial No: 85/322,573 for the design mark ORO
 TROPICAL (a drawing specimen of the mark is annexed hereto as Exhibit 7);
- U.S. Trademark Application Serial No.: 85/322,562 for the color design mark ORO TROPICAL (a drawing specimen of the mark is annexed hereto as Exhibit 6);
- U.S. Trademark Application Serial No.: 85/307,041 for the design mark TROPICAL BALORU SABOR (a drawing specimen of the mark is annexed hereto as Exhibit 5);
- U.S. Trademark Application Serial No: 85/306,953 for the mark BALORU SABOR TROPICAL;
- U.S. Trademark Application Serial No: 85/306,937 for the mark TROPICAL;
- U.S. Trademark Application Serial No: 85/306,924 for the design mark BALORU
 SABOR TROPICAL (a drawing specimen for the mark is annexed hereto as Exhibit
 4); and
- U.S. Trademark Application Serail No.: 85/280,809 for the color design mark BALORU SABOR TROPICAL TUTTIFRUTTI (a drawing specimen for the mark is annexed hereto as Exhibit 3).

Since Baloru's acquisition of the Mark at issue in this case, i.e., TROPICAL PURO SABOR NACIONAL, together with its corresponding U.S. Registration. No. 1,474,395, Baloru has engaged in the process of formalizing and finalizing its relationship with its licensees for the use of its family of TROPICAL marks in the United States. One of such licensees includes the plaintiff in this case, Brooklyn Bottling.

INTELLECTULAW THE LAW OFFICES OF P.B. TUFARIELLO, P.C.

Hon. Alvin K. Hellerstein U.S.D.J. - S.D.N.Y. August 23, 2011 Page 3

Defendant in the present matter is being accused of infringing TROPICAL PURO SABOR NACIONAL. Further, Defendant is being accused of infringing the trade dress associated with the goods in connection with which the mark TROPICAL PURO SABOR NACIONAL is being used (see Doc. No. 81, Jacobson Aff. Ex. 9), which is identical to the trade dress of the goods in connection with which Baloru's marks set forth herein above is being used (compare Ex. 9 to exhibits attached hereto). Accordingly, Baloru has a substantial interest in the outcome of this litigation, in that Baloni's property is at stake.

Many courts have made it clear that it is necessary for the owner of a trademark to be made a party to an infringement action involving the owner's mark. Lisseveld v. Marcus, 173 F.R.D. 689, 693 (M.D. Fla. 1997) (quoting JTG of Nashville, Inc. v. Rhythm Band, Inc., 693 F. Supp. 623, 626 (M.D. Tenn. 1988)). Further, many courts have held that in actions concerning trademark rights, the owner of a trademark is a necessary party under Rule 19, so that the Court may accord complete relief among the parties, and avoid the risk of multiple or inconsistent obligations or repetitive litigation arising from the same facts. Marrero Enters, of Palm Beach, Inc. v. Estefan Enters., Inc., 2007 WL 4218990, at *2 (S.D. Fla. Nov. 29, 2007); St. James v. New Prague Area Community Ctr., 2006 WL 2069197, at *2 (D. Minn. Jul. 26, 2006) ("It is well established, in suits for . . . trademark infringement, that the owner of the . . . trademark is subject to compulsory joinder."); Lion Petroleum of Missouri, Inc. v. Millenium Super Stop, LLC et. al. 467 F. Supp. 2d 953, 956 (E.D. Mo. 2006) (the owner of the trademark is a necessary party in a suit for trademark infringement); JTG, 693 F. Supp. at 626 ("Courts have held consistently that the owner of allegedly infringed intellectual property rights is a person needed for just adjudication under Rule 19."); Ass'n of Co-Op Members v. Farmland Indus., Inc., 684 F.2d 1134, 1143 (5th Cir. 1982) (licensor of trademark is typically a necessary and indispensable party in an infringement action); Lisseveld, 173 F.R.D. at 694 (A trademark owner "presents a prime example of a party to be joined, if feasible, under Rule 19"); Earl v. Peverett, 20 U.S.P.Q.2d 1559 (S.D.N.Y. 1991).

Thus, and for all of the foregoing reasons, we respectfully submit that joining Baloru as a party plaintiff is warranted, and respectfully reiterate our request for a pre-motion conference to further explore the possibility of bringing a motion to effectuate such Joinder.

Your Honor's patience, understanding and professional courtesies are greatly appreciated

Respectfully submitted,

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Panariota Betty Tufariello

PBT:ic

INTELLECTULAW THE LAW OFFICES OF P.B. TUFARIELLO, P.C.

Hon. Alvin K. Hellerstein U.S.D.J. - S.D.N.Y. August 23, 2011 Page 4

CERTIFICATE OF SERVICE

I hereby certify that a true and correct copy of the foregoing LETTER TO HON. HELLERSTEIN with its enclosure has been served to counsel for Defendant via Facsimile and via Electronic Mail, addressed to:

Edwin D. Schindler Patent Attorney Five Hirsch Avenue P.O. Box 966 Coram, NY 11727 Fax: (631)-474-5374

E-mail:edschindler@att.net

on Tuesday, August 23, 2011



EXHIBIT 1



EXHIBIT 2



EXHIBIT 3



EXHIBIT 4



EXHIBIT 5



EXHIBIT 6



EXHIBIT 7



EXHIBIT 8

FAX COVER SHEET

courtesies are appreciated. Thank you.

Send to:	FROM: Panagiota Betty Tufariello, Esq.
United States District Court	
Southern District of New York	
Attention:	Date: Tuesday, August 23, 2011
Honorable District Judge	
Alvin K. Hellerstein	
Office location:	Office location:
United States District Judge	INTELLECTULAW
Daniel Patrick Moynihan U.S. Courthouse	The Law Offices of P.B. Tufariello, P.C.
500 Pearl Street	25 Little Harbor Road
New York, NY 10007	Mt. Sinai, NY 11766
Fax number: 1-212-805-7942	Phone number: 631-476-8734
Phone No.:	Fax number: 631-476-8737
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EXHIBIT 4

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BROOKLYN BOTTLING OF MILTON,
NEW YORK, INC.

UNITED STATES DISTRICT COURT SOUTHERN DISTRICT OF NEW YORK

-----X

BROOKLYN BOTTLING OF MILTON,

NEW YORK, INC., : Index No. 07 CIV 8483 (AKH)

Plaintiff,

.

-against- : AMENDED COMPLAINT

:

ECUABEVERAGE, CORP.

Defendant.

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For its Amended Complaint, Brooklyn Bottling of Milton, New York, Inc. allege as follows:

NATURE OF THE CASE

This is an action by Plaintiff Brooklyn Bottling of Milton, New York, Inc, the assignee of the federally registered trademark TROPICAL PURO SABOR NACIONAL for soft drinks and flavored syrups used in the preparation of making soft drinks. Plaintiff Brooklyn Bottling of Milton, New York, Inc., is the exclusive licensor of said mark and has claims against Defendant Ecuabeverage, Corp., for trademark infringement and unfair competition.

JURISDICTION AND VENUE

1. This Court has subject matter jurisdiction over this action under 28 U.S.C. §§ 1331

and 1338(a) & (b).

2. This Court has personal jurisdiction over Defendant Ecuabeverage, Corp., because it is a New York State Corporation and it regularly conducts business in this judicial district.

FACTUAL ALLEGATIONS

- 3. Plaintiff Brooklyn Bottling of Milton, New York, Inc. ("BROOKLYN") is a corporation existing under the laws of the State of New York.
- 4. BROOKLYN is a soft drink bottling company and distributor of soft drinks.
- 5. BROOKLYN is the exclusive assignee from Royal Signature, Inc. ("ROYAL"), a Panama corporation and the registrant of the federal trademark registered with the United States Patent and Trademark Office ("USPTO") for TROPICAL PURO SABOR NACIONAL, ("the MARK"), in class 032 for soft drinks and flavored syrups used in the preparation of making soft drinks. The MARK was originally registered on January 26, 1988 in the name of Royal and given registration number 1474395; and was, assigned to Brooklyn and registered.
- 6. Pursuant to an agreement dated June 1, 2007, between BROOKLYN and ROYAL, BROOKLYN was assigned the exclusive rights to use the federally registered trademark TROPICAL PURO SABOR NACIONAL for use with soft drinks and flavored syrups used in the preparation of making soft drinks.
- 7. As a result, BROOKLYN owns the exclusive rights in this jurisdiction to use TROPICAL PURO SABOR NACIONAL for soft drinks and flavored syrups used in the preparation of making soft drinks.

- 8. BROOKLYN is entitled to an injunction against others, including the defendant, who use the TROPICAL PURO SABOR NACIONAL mark or confusingly similar marks in connection with the same or related types of goods.
- 9. Defendant does use the TROPICAL PURO SABOR NACIONAL mark or confusingly similar marks on or in connection with the same or related types of goods.
- 10. Defendant's use of the MARK includes the ® symbol, which is the USPTO symbol for a registered trademark.
- 11. Defendant is not the owner of the registered mark, nor has it received any authority to use the mark from ROYAL, the original registrant or BROOKLYN the current registrant as well as assignee of the exclusive rights.
- 12. Based on Defendant's conduct, in selling products with the MARK or similarly confusing marks without authorization, BROOKLYN's counsel sent a cease and desist letter to Defendant accusing Defendant of infringing BROOKLYN's exclusive rights in the territory.
- 13. BROOKLYN demanded that Defendant stop distribution of beverages bearing the mark or similarly confusing marks, cease using the phrase TROPICAL PURO SABOR NACIONAL, or any version thereof, and cease using images similar to those used on BROOKLYN's labels affixed to the soft drink bottles.

COUNT I

(Trademark Infringement under the Lanham Act, 15 U.S.C. § 1114)

- 14. BROOKLYN repeats and realleges each allegation set forth in the preceding paragraphs as if set forth herein.
- 15. Defendant has used and/or is using in commerce a trademark, which is a reproduction, counterfeit, copy, or derivative imitation of the MARK, in connection with the sale, offers for sale, distribution, or advertising of soft drinks and flavored syrups used in the preparation of making soft drinks, which such use is likely to cause confusion, or to cause mistake, or to deceive.
- 16. As a direct and proximate result of such trademark infringement, BROOKLYN has suffered and will continue to suffer monetary loss and irreparable injury to its business, reputation, and goodwill.
- 17. Defendant has committed such acts with knowledge that such imitation is intended to cause confusion, or to cause mistake, or to deceive.
- 18. The Defendant is directly liable for the infringing conduct.

COUNT II

(Trademark Infringement under the Lanham Act, 15 U.S.C. § 1114)

- 19. BROOKLYN repeats and realleges the allegations set forth in paragraphs 1 through 18 as if fully set forth herein.
- 20. Defendant has used and is using in commerce various marks, which are derived from the MARK and constitute a reproduction, counterfeit, copy, or colorable imitation of the registered MARK which BROOKLYN possesses exclusivity in connection with the sale, offers for sale, distribution, or advertisements for soft drinks and flavored syrups used in the

preparation of making soft drinks, in connection with which such use is likely to cause confusion, or to cause mistake, or to deceive.

- 21. By adopting such similar marks, the Defendant has reproduced, counterfeited, copied, or colorably imitated the registered MARK which BROOKLYN possesses exclusivity and is using such reproductions, counterfeits, copies, or colorable imitations in commerce in connection with the sale, offers for sale, or advertising of for soft drinks and flavored syrups used in the preparation of making soft drinks, in connection with which such use is likely to cause confusion, or to cause mistake, or to deceive.
- 22. As a direct and proximate result of such trademark infringement, BROOKLYN has suffered and will continue to suffer monetary loss and irreparable injury to its business, reputation, and goodwill.
- 23. Defendants have committed such acts with knowledge that such imitation is intended to cause confusion, or to cause mistake, or to deceive.
- 24. The Defendant is directly liable for the infringing conduct.

COUNT III

(Unfair Competition under the Lanham Act, 15 U.S.C. § 1125(a))

- 25. BROOKLYN repeats and realleges the allegations set forth in paragraphs 1 through 24 as if set forth herein.
- 26. Defendant's use of the MARK and other derivative marks in commerce in connection with the sale of goods constitutes a false designation of origin, false or misleading

description of fact, or false or misleading representation of fact, which is likely to cause confusion, or to cause mistake, or to deceive as to the affiliation, connection, or association of Defendant with ROYAL and/or BROOKLYN, or as to the origin, sponsorship, or approval of Defendant's goods by ROYAL and/or BROOKLYN.

- As a direct and proximate result of such unfair competition, BROOKLYN has suffered and will continue to suffer monetary loss and irreparable injury to its business, reputation, and goodwill.
- 28. The Defendant is directly liable for the infringing conduct.

COUNT IV

(Trade dress infringement under § 43(a) of the Lanham Act, 15 U.S.C. § 1125(a))

- 29. BROOKLYN repeats and realleges the allegations set forth in paragraphs 1 through 28 as if set forth herein.
- 30. The trade dress of the bottle and design affixed to the bottle by BROOKLYN has obtained "secondary meaning" in the marketplace.
- 31. The trade dress of the two competing products is confusingly similar and likely to cause confusion in the marketplace.
- That the appropriated features of the trade dress are primarily nonfunctional.
- 33. The Defendant is directly liable for the infringing conduct.

COUNT V

(Unfair competition under common law)

- 34. BROOKLYN repeats and realleges the allegations set forth in paragraphs 1 through 33 as if set forth herein.
- 35. Defendant has engaged in unfair competition under the common law of the State of New York.
- 36. As the direct and proximate result of Defendant's conduct BROOKLYN has suffered and will continue to suffer damages in an amount to be determined at trial.
- 37. The Defendant is directly liable for the infringing conduct.

COUNT VI

(Prohibited Importation Pursuant to Sec. 526 of the 1930 Tariff Act, 19 U.S.C. Sec., 1526)

- 38. BROOKLYN repeats and realleges the allegations set forth in paragraphs 1 through 37 as if set forth herein.
- 39. Section 526 of the 1930 Tariff Act, 19 U.S.C. Sec., 1526 prohibits entry into the United States of any merchandise of foreign manufacture if such merchandise bears a trademark owned by a citizen of, or by a corporation or association created or organized within, the United States, and registered in the Patent and Trademark Office by a person domiciled in the United States unless written consent of the owner of such trademark is produced at the time of making entry.
- 40. Defendants imported and continues to import soft drinks manufactured in Ecuador which bear the Tropical mark registered by Royal Signature and assigned exclusively to Plaintiff BROOKLYN without the written consent of Plaintiff.
- 41. As the direct and proximate result of Defendant's conduct BROOKLYN has suffered and will continue to suffer damages in an amount to be determined at trial.

42. The Defendant is directly liable for the infringing conduct.

PRAYER FOR RELIEF

WHEREFORE, Plaintiff BROOKLYN respectfully requests that the Court:

- A. Grant temporary, preliminary and permanent injunctive relief prohibiting Defendant, its successors, assigns and agents from:
- Using the TROPICAL PURO SABOR NACIONAL and any confusingly similar marks in connection with any soft drinks and flavored syrups used in the preparation of making soft drinks;
- 2. Pursuing or maintaining federal or state trademark applications or registrations for any version of the MARK or any confusingly similar marks; and
- Owning or using any domain names comprised of the term TROPICAL PURO
 SABOR NACIONAL or any confusingly similar domain name.
- B. Award compensatory, consequential, statutory, exemplary, and other damages (including, but not limited to actual damages, profits, award for corrective advertising) to BROOKLYN for each cause of action in an amount to be determined at trial;

- C. Award attorneys' fees and costs to BROOKLYN; and
- D. Grant to BROOKLYN whatever other relief is just and proper.

Dated: New York, New York February 20, 2008

JACOBSON & COLFIN, P.C.

By: /Jeffrey E. Jacobson/
Jeffrey E. Jacobson (JEJ 1199)
Bruce E. Colfin (BEC 5815)
Jacobson & Colfin, P.C.
Attorneys for Plaintiff

BROOKLYN BOTTLING OF MILTON, NEW YORK, INC. 60 Madison Avenue, #1026 New York, New York 10010 (212) 691-5630

TO: Edwin D. Schindler
Attorney for Defendant
5 Hirsch Avenue
PO Box 966
Coram, NY 11727-0966
631-474-5373

C/L/bklyntropicalTMCMP.amended

EXHIBIT 5

UNITED STATES DISTRIC SOUTHERN DISTRICT OF	NEW YORK		
BROOKLYN BOTTLING C NEW YORK, INC.,		:	Index No. 07 CIV 8483
. ,	i iamuii,	:	A POID A VIIT OF PRICAMILI PR
-against- ECUABEVERAGE, CORP.		:	AFFIDAVIT OF ERIC MILLER
	Defendant.	:	
STATE OF NEW YORK))ss:		
COUNTY OF KINGS)		

- ERIC MILLER, being duly sworn, deposes and swears under the penalty of perjury that:
- I am President of the Plaintiff, Brooklyn Bottling Company of Milton, New York, Inc.,
 ("Brooklyn Bottling").
- 2. I am fully familiar with the facts of this matter and I respectfully submit this affidavit in support of Plaintiff's Motion for Partial Summary Judgment on its claims of trademark infringement, trade dress infringement, unfair competition, and New York State claims.
- Brooklyn Bottling does not believe that there are any material facts in dispute which would prevent this successful motion for partial summary judgment.
- 4. The TROPICAL PURO SABOR NACIONAL mark has been in use by one company or another since 1966. Consequently, the TROPICAL PURO SABOR NACIONAL mark has a long history of use, a strong consumer base and has acquired secondary meaning.

- "Brooklyn Bottling" was assigned ownership in the TROPICAL PURO SABOR
 NACIONAL mark from Royal Signature, Inc., a Panamanian corporation on February
 11, 2008.
- 6. Brooklyn Bottling believes that the Defendant Ecuabeverage ("Defendant") is infringing Brooklyn Bottling's rights in and to its registered trademark and trade dress by marketing a product that is causing confusion among consumers.
- 7. Brooklyn Bottling and Defendant are direct competitors in the soft drink industry, and specifically in the east coast markets comprised of individuals of Ecuadorian descent.
- Brooklyn Bottling is not claiming that Defendant cannot use the term "tropical" to market its product.
- 9. However, Brooklyn Bottling does have a problem with Defendant's use of the term "tropical" in such a way as to confuse and deceive consumers about the source of Brooklyn Bottling's product and Defendant's product.
- Defendant has, in many ways, duplicated or approximated elements of Brooklyn
 Bottling's trademark and trade dress.
- Defendant is using the same primary colors on its labeling (red, blue, and yellow) as Brooklyn Bottling, and which are also the colors of the Ecuadorian flag.
- 12. Defendant has copied numerous design elements from Brooklyn Bottling including the use of blue script font for the word "Tropical," and setting that word on a yellow background.
- 13. Brooklyn Bottling uses the phrase "Puro Sabor Nacional" which means "Pure National

Flavor" in English while the Defendant uses the phrase "Puro Sabor Ecuatoriano" which

means "Pure Ecuadorian Flavor."

14. There is no difference between these two phrases because the consumers being targeted

by the parties' products are generally Ecuadorian.

15. Although Brooklyn Bottling's mark does not contain references to Ecuador, our

packaging does indicate that it has "flavor" from Ecuador

16. Frequently, our products are sold in the same stores and sit next to each other on the same

shelves.

17. Brooklyn Bottling's biggest concern is that Defendant uses the term "Tropical" on its

products in the same manner that Brooklyn Bottling uses the term "Tropical" on its

products.

18. As a result of Defendant's practices, consumers have been confused as to which product

is the original beverage which has caused Brooklyn Bottling damage.

19. Accordingly, I respectfully ask that this Court grant Brooklyn Bottling's instant motion

for partial summary judgement on all of Brooklyn Bottling's claims.

Brooklyn Bottling of Milton, New York, Inc.

Eric Miller, President

Sworn to before me

this //th day of December, 2009

Notary Public

miller.afd support motion sj.121109

EXHIBIT 6

Form **PTO-1594** (Rev. 07/05) OMB Collection 0651-0027 (exp. 6/30/2008) U.S. DEPARTMENT OF COMMERCE United States Patent and Trademark Office

RECORDATION FORM COVER SHEET TRADEMARKS ONLY		
To the Director of the U. S. Patent and Trademark Office: Pleas	se record the attached documents or the new address(es) below.	
1. Name of conveying party(ies):	2. Name and address of receiving party(ies) Additional names, addresses, or citizenship attached?	
ZOME SIGNATURE INC.	Name: BROOKLYN Bottling of Internal Milton, NY, Inc.	
Individual(s) Association	Address:	
General Partnership Limited Partnership	Street Address: 1900 Linden Blvd	
Corporation- State: FL	City: BROOKLYN	
Other	State:_NY	
Citizenship (see guidelines) PANAMA	Country: USA Zip: 11207	
Additional names of conveying parties attached? Yes No		
3. Nature of conveyance)/Execution Date(s) :	General Partnership Citizenship	
Execution Date(s) 2/11/08	Limited Partnership Citizenship	
Assignment Merger	Other Citizenship <u>USA</u>	
Security Agreement Change of Name	If assignee is not domiciled in the United States, a domestic	
Other	representative designation is attached: Yes No (Designations must be a separate document from assignment)	
4. Application number(s) or registration number(s) and A. Trademark Application No.(s) 73489879 C. Identification or Description of Trademark(s) (and Filing	B. Trademark Registration No.(s) 14 74 39 5 Additional sheet(s) attached? Yes	
TROPICHL PURO SAR		
5. Name & address of party to whom correspondence concerning document should be mailed: Name: TROBSON + Colfin PC	6. Total number of applications and registrations involved:	
Internal Address: Toffray & JAzobson	7. Total fee (37 CFR 2.6(b)(6) & 3.41) \$ 40 %0	
	Authorized to be charged by credit card	
Street Address: 60 MAdison Ave, Suits 102	Authorized to be charged to deposit account Enclosed	
City: Now York	8. Payment Information:	
State: <u>NY</u> Zip: <u>10010</u>	a. Credit Card Last 4 Numbers 800 Expiration Date 98/10	
Phone Number: <u>212 691 5630</u>	b. Deposit Account Number	
Fax Number: 212 645 5038 Email Address: 52ffrzy @ Jashemicip	Authorized User Name SRK MILLER	
9. Signature:	2115/08	
Sign/atule /	Date	
JEFFREY & JAZOBSON) Name of Person Signing	Total number of pages including cover sheet, attachments, and document:	

Documents to be recorded (including cover sheet) should be faxed to (571) 273-0140, or mailed to: Mail Stop Assignment Recordation Services, Director of the USPTO, P.O. Box 1450, Alexandria, VA 22313-1450

p.2

Feb 08 08 12:20p

ASSIGNMENT OF MARK

Whereas Royal Signature Inc., Assignor, located at Avenida Balboa, Centro Comercial Plaza Paitilla, Oficina 61A, Primo Alto, Panama, has adopted, used and is using a mark, TROPICAL PURO SABOR NACIONAL, registration no. 1474395; and

Whereas Brooklyn Bottling of Milton, NY, Inc., Assignee, of 1900 Linden Blvd., Brooklyn, NY 11207, is desirous of acquiring said mark and any right to registration thereof;

Now, therefore, for good and valuable consideration, receipt of which is hereby acknowledged, said Assignor does hereby assign unto the said Assignee all right, title and interest in and to the said mark, together with the good will of the business symbolized by the mark, and the right to register same.

	Brooklyn Bottling of Milton, New York, Inc. L.S.) Signature of Assignee Eric. S. Miller, C.E.O.	Royal Signature Inc. X Signature of Assignor Name: CARLOS FRANCISCO TAMA Title: President
-	State of New York)	
	County of Kings)	
758 258 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7	who acknowledged that he sign Notary Public State of	EDDY R. SALDANA Notary Public, State of New York No. 01SA6123798 Cualified in Queens County Comission Expires March 14, 2009
REVIEWS OF ECUADOR PROVINCE OF ECUANS CITY OF GUNNACHE CONSULATE GENERAL OF IT WHITED STATES OF AMERIC	appeared <u>CARLOS TAMA</u> ,	the person who signed this that he signed it as a free act.
	Vice Commi of the United States of American	•

TRADEMARK REEL: 003721 FRAME: 0532

Jacobson & Colfin, P.C.

Attorneys at Law

Jeffrey €. Jacobson*

Bruce E. Colfin

Bonnie L. Mohr** Of Counsel: 60 Madison Avenue Suite #1026 New York, N.Y. 10010 (212) 691-5630 Fax: (212) 645-5038 www.thefirm.com email: thefirm@thefirm.com

* Also Member of D.C. Bar

"Also Member of N.J. Bar

February 15, 2008

Mail Stop Assignment Recordation Services Director of the USPTO PO Box 1450 Alexandria, VA 22313-1450

Via fax: 571-273-0140

Re: Assignment

TROPICAL PURO SABOR NACIONAL Reg. No. 1474395

Dear Director:

Kindly record the enclosed assignment. The Recordation Form Cover Sheet, Assignment and Credit Card Payment Form are attached.

Should you have any further requirements or concerns, please contact this office.

Sincerely Yours,

Jacobson & Colfin, P.C.

Encl s

CC: Mr. Eric Miller

RECORDED: 02/15/2008

Brooklyn Bottling of Milton, New York, Inc.

1208 West Broadway, Hewlett, Ll, 11557 • 516-295-7689

TRADEMARK

REEL: 003721 FRAME: 0533

EXHIBIT 7

TRADEMARK ASSIGNMENT

Electronic Version v1.1 Stylesheet Version v1.1

SUBMISSION TYPE: NEW ASSIGNMENT

NATURE OF CONVEYANCE: ASSIGNS THE ENTIRE INTEREST AND THE GOODWILL

CONVEYING PARTY DATA

Name	Formerly	Execution Date	Entity Type
BROOKLYN BOTTLING OF MILTON, NY, INC.		04/25/2011	CORPORATION: NEW YORK

RECEIVING PARTY DATA

Name:	BALORU S.A.	
Street Address:	Km. 16 1/2, Via Daule	
City:	Guayaquil	
State/Country:	ECUADOR	
Entity Type:	SOCIEDAD ANONIMA(SA): ECUADOR	

PROPERTY NUMBERS Total: 1

Property Type	Number	Word Mark
Registration Number:	1474395	TROPICAL PURO SABOR NACIONAL

CORRESPONDENCE DATA

Fax Number: (631)476-8737

Correspondence will be sent via US Mail when the fax attempt is unsuccessful.

Phone: 6314768734

Email: betty@intellectulaw.com

Correspondent Name: Panagiota Betty Tufariello, Esq.

Address Line 1: 25 Little Harbor Rd.

Address Line 4: Mt. Sinai, NEW YORK 11766

ATTORNEY DOCKET NUMBER: 7373-21

DOMESTIC REPRESENTATIVE

Name: Panagiota Betty Tufariello, Esq.

Address Line 1: 25 Little Harbor Road

Address Line 4: Mount Sinai, NEW YORK 11766

TRADEMARK REEL: 004550 FRAME: 0310

OF \$40.00 14/4385

NAME OF SUBMITTER:	Panagiota Betty Tufariello, Esq	
Signature:	/panagiotabettytufariello/	
Date:	05/27/2011	
Total Attachments: 3 source=TRADEMARK ASSIGNMENT FROM BROOKLYN BOTTLING to BALORU#page1.tif source=TRADEMARK ASSIGNMENT FROM BROOKLYN BOTTLING to BALORU#page2.tif source=TRADEMARK ASSIGNMENT FROM BROOKLYN BOTTLING to BALORU#page3.tif		

TRADEMARK
REEL: 004550 FRAME: 0311

TRADEMARK ASSIGNMENT

WHEREAS, BROOKLYN BOTTLING OF MILTON, NY, INC., a corporation organized and existing under the laws of the state of New York, having places of business at 1900 LINDEN BLVD. BROOKLYN, NY 11207 and P.O. BOX 808, South Road, Milton, New York, 12457 (hereinafter "Assignor"), has adopted, owns, has used and is using the Mark

TROPICAL PURO SABOR NACIONAL

(hereinafter "the Mark") in connection with the following goods and/or services:

-SOFT DRINKS AND FLAVORED SYRUPS USED IN THE PREPARATION OF MAKING SOFT DRINKS IN INTERNATIONAL CLASS 032-

WHEREAS, Assignor is the owner of all rights, title and interest to U.S. Trademark Registration for the Mark on the Principal Register of the United States Patent and Trademark Office in connection with the above described goods and/or services, *i.e.*, U.S. Registration No. 1,474,395, registered on January 26, 1988; and

WHEREAS, BALORU S.A., a sociedad anonima(sa) of ECUADOR, having a principal place of business at **Km. 16 1/2, Via Daule, Guayaquil, Ecuador** (hereinafter "Assignee"), is desirous of acquiring the Mark and its corresponding, U.S. Registration No. 1,474,395;

NOW, THEREFORE, for good and valuable consideration, the receipt and sufficiency of which is hereby acknowledged, Assignor does hereby sell, assign and transfer to Assignee, all right, title, and interest in and to the said Mark, together with the goodwill of the business symbolized by the Mark and its above-identified corresponding U.S. Registration.

Page 1 TRADEMARK ASSIGNMENT U.S. REGISTRATION NO.:1,474,395 FROM BROOKLYN BOTTLING OF MILTON, NY, INC., TO BALORU S.A.

TRADEMARK
REEL: 004550 FRAME: 0312

BROOKLYN BOTTLING OF MILTON, NY INC.

By: Erics Miller

Title: President

Date

JURAT

On 29,201 before me, 201 known to me to be the person whose name is subscribed to the within instrument and acknowledged to me that he she executed the same in his her authorized capacity, and that by his her signature on the instrument the person, or the entity on behalf of which the person acted, executed the instrument.

WITNESS my hand and official seal.

Page 2 TRADEMARK ASSIGNMENT U.S. REGISTRATION NO.:1,474,395 FROM BROOKLYN BOTTLING OF MILTON, NY, INC., TO BALORU S.A.

TRADEMARK REEL: 004550 FRAME: 0313

RECORDED: 05/27/2011

CERTIFICATE OF SERVICE

I, EDWIN D. SCHINDLER, hereby certify that I served a true, and complete, copy of Ecuabeverage Corporation's *Motion for Summary Judgment* (including Exhibits 1-7) upon the following counsel-of-record for Respondent Baloru S.A. via First-Class Mail, postage pre-paid:

Thomas M. Wilentz 75 South Broadway, 4th Floor White Plains, New York 10601

on June 4, 2012.

Edwin D. Schindler
Attorney for Petitioner

Reg. No. 31,459